

NAM LONG INVESTMENT CORPORATION

6 Nguyen Khac Vien. Ward Tan Phu. Dist 7. Ho Chi Minh City

Tel: (08) 54 16 17 18 Fax: (08) 54 17 18 19 Website: www.namlongvn.com

HCMC, 22 April 2017

AUDITED FINANCIAL PERFORMANCE OF 2016 & PROFIT DISTRIBUTION 2016

<u>To:</u> Shareholders Meeting of Nam Long Investment Corporation

On behalf of the Board of Management, I would like to report the audited performance of 2016 and Profit distribution 2016 as follows:

1. Consolidated Financial Performance of 2016 (audited figures):

BII VND

No	Items	Actual 2016	Planning 2016	Percentage completion
1	Net revenue	2,534	3,187	80%
2	Profit before tax	484	495	98%
3	Profit after tax	388	399	97%
4	Net profit after minority interests	345	360	96%
5	Earnings per share (VND)	2,367		

Enclosed in the ASM briefings of Consolidated audited financial statements for year-end 2016 audited by Ernst & Young Vietnam. For more details, please refer to the full audited consolidation financial report of 2016 uploaded in the Company's website at www.namlongvn.com.

2. 2016 Profit Distribution:

Bil VND

No	Description	2016	Notes
1	Net profit to company's shareholders	345.22	
2	Appropriation		
	- Appropriation to Bonus fund (*)	15.89	4.6% of net profit
	- Appropriation to Welfare fund	6.90	2% of net profit
3	Profit after appropriation	322.43	
4	- Cash dividend (**)	70.80	4.98% of current share capital amount
5	- Stock dividend (**)	141.60	9.96% of current share capital amount
6	Retained earnings 2016	110.03	

(*) Bonus fund is executed by ESG issuance and the number of shares will be officially issued based on ESG policy.

(**) According to AGM 23 April 2016, total dividend was approved about VND70.8 Bil by cash and VND141.6 Bil by stock. In December 2016, the Company has paid cash dividend in advance about VND35.39 bil (equivalent to 2.49%/par value). The Company will pay the rest of cash dividend about VND35.41 Bil (equivalent to 2.49%/par value) and execute stock dividend (equivalent to 9.96%/par value) not later than August/2017.

Respectfully submitted,

