Interim separate financial statements

30 June 2016

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**GENERAL INFORMATION** 

### THE COMPANY

Nam Long Investment Corporation ("the Company") is a joint stock company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate No.4103004194 issued by the Ho Chi Minh City Department of Planning and Investment ("DPI") on 27 December 2005, as amended.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange ("HOSE") with code NLG in accordance with Decision No. 14/2013/QD-SGDHCM issued by HOSE on 25 January 2013.

As at 30 June 2016, the Company has twelve direct subsidiaries and two indirect subsidiaries and one jointly-controlled entity with details as follows:

Company	Relationship	Location	Business
Nam Long Development Corporation	Subsidiary	Ho Chi Minh City	Construction and real estate
Nam Long Service Joint Stock Company	Subsidiary	Ho Chi Minh City	Service and construction
Nam Long - Hong Phat Joint Stock Company	Subsidiary	Can Tho City	Construction and real estate
Nguyen Son Real Estate Joint Stock Company	Subsidiary	Ho Chi Minh City	Real estate
Nam Long Apartment Development Corporation	Subsidiary	Ho Chi Minh City	Construction and real estate
Nam Long Real Estate Transaction Floor One Member Limited Liability Company	Subsidiary	Ho Chi Minh City	Real estate trading floor
Nam Khang Construction Investment Development One Member Limited Liability Company	Subsidiary	Ho Chi Minh City	Construction and real estate
Nam Vien Construction and Design Consulting Joint Stock Company	Subsidiary	Ho Chi Minh City	Service
Nam Khang Construction Materials Trading Company Limited	Subsidiary	Ho Chi Minh City	Construction material trading
Nam Long VCD Corporation	Subsidiary	Long An Province	Construction and real estate
Nam Phan Investment Corporation	Subsidiary	Ho Chi Minh City	Construction and real estate
ASPL PLB - Nam Long Company Limited	Subsidiary	Ho Chi Minh City	Construction and real estate
Nguyen Phuc Real Estate Investment and Trading Company Limited	Subsidiary	Ho Chi Minh City	Real estate
Thao Nguyen Real Estate Investment and Trading Company Limited	Subsidiary	Ho Chi Minh City	Real estate
Gamuda - Nam Long Development Limited Liability Company	Joint Venture	Ho Chi Minh City	Real estate

**GENERAL INFORMATION (continued)** 

### THE COMPANY (continued)

The current principal activities of the Company are civil and industrial construction; housing trade (construction, renovation of houses for sale or lease); ground levelling, construction of drainage systems; installation and repair of electrical systems under 35KV; housing brokerage services; sale and purchase of construction materials; investment in construction and trade of urban areas. Investment in construction, trade, management and lease of: office buildings, supermarkets, schools, swimming pools, hotels, restaurants, golf course, sports facility zones and resorts (outside office premises); project management advisory service; design verification; real estate brokerage services; real estate exchange services; real estate consulting services; real estate advertising services; real estate management services.

The Company's head office is located at 11<sup>th</sup> Floor, Capital Tower, 6 Nguyen Khac Vien Street, Tan Phu Ward, District 7, Ho Chi Minh City, Vietnam and one branch in Can Tho City, Vietnam.

### **BOARD OF DIRECTORS**

Members of the Board of Directors during the period and at the date of this report are:

Mr Nguyen Xuan Quang Chairman Mr Tran Thanh Phong Vice chairman Mr Lai Voon Hon Member Mr Bui Duc Khang Member Mr Chad Rvan Ovel Member Mr Trinh Van Tuan Member Member Member Mr Ziang Tony Ngo Mr Ngian Siew Siong Mr Cao Tan Thach Member Mr Linson Lim Soon Kooi Member

### **BOARD OF SUPERVISION**

Members of the Board of Supervision during the period and at the date of this report are:

Mr Yip Chong Kuan Head
Mr Vuong Thuan Member
Ms Nguyen Thi Thanh Thao Member

Ms Nguyen Thi Thanh Thao Member appointed on 25 April 2016
Mr Timothy Thien Chau Member resigned on 25 April 2016

### **MANAGEMENT**

Members of the Management during the period and at the date of this report are:

Mr Chu Chee Kwang General Director
Mr Chau Quang Phuc Chief Financial Officer
Ms Nguyen Thanh Huong Investment Director

### **LEGAL REPRESENTATIVE**

The legal representative of the Company during the period and at the date of this report is Mr Nguyen Xuan Quang.

Mr Chu Chee Kwang is authorised by Mr Nguyen Xuan Quang to sign the interim separate financial statements for the six-month period ended 30 June 2016.

### **AUDITORS**

The auditor of the Company is Ernst & Young Vietnam Limited.

REPORT OF MANAGEMENT

Management of Nam Long Investment Corporation ("the Company") is pleased to present its report and the interim separate financial statements of the Company for the six-month period ended 30 June 2016.

### MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE INTERIM SEPARATE FINANCIAL STATEMENTS

Management is responsible for the interim separate financial statements of each financial period which give a true and fair view of the interim separate financial position of the Company and of the interim separate results of its operations and its interim separate cash flows for the period. In preparing those interim separate financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the interim separate financial statements; and
- ▶ prepare the interim separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the interim separate financial position of the Company and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying interim separate financial statements.

### STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying interim separate financial statements give a true and fair view of the interim separate financial position of the Company as at 30 June 2016 and of the interim separate results of its operations and its interim separate cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of interim separate financial statements.

The Company is the parent company of the subsidiaries listed in Note 12.1 and the interim consolidated financial statements of the Company and its subsidiaries ("the Group") for the sixmonth period ended 30 June 2016 prepared in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the relevant statutory requirements have been issued separately.

Users of these interim separate financial statements should read them together with the said interim consolidated financial statements of the Group for the six-month period ended 30 June 2016 in order to obtain full information on the interim consolidated financial position, interim consolidated results of operations and interim consolidated cash flows of the Group as a whole.

Perand on behalf of management:

NAM LONG CHUSTE Kwang

CÔNG TY CÔ PHẨN DÂU TÚ

Ho Chi Minh City, Vietnam

5 August 2016



Ernst & Young Vietnam Limited 28th Floor, Bitexco Financial Tower 2 Hai Trieu Street, District 1 Ho Chi Minh City, S.R. of Vietnam Tel: +84 8 3824 5252 Fax: +84 8 3824 5250 ey.com

Reference: 60755865/18591923/LR

### REPORT ON REVIEW OF INTERIM SEPARATE FINANCIAL STATEMENTS

To: The Shareholders and the Board of Directors of Nam Long Investment Corporation

We have reviewed the accompanying interim separate financial statements of Nam Long Investment Corporation ("the Company") as prepared on 5 August 2016 and set out on pages 6 to 43, which comprise the interim separate balance sheet as at 30 June 2016, and the interim separate income statement and the interim separate cash flow statement for the six-month period then ended and the notes thereto.

### Management's responsibility

The Company's management is responsible for the preparation and fair presentation of the interim separate financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of interim separate financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of interim separate financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' responsibility

Our responsibility is to express a conclusion on the interim separate financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements No. 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity.

A review of interim separate financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim separate financial statements do not give a true and fair view, in all material respects, of the interim separate financial position of the Company as at 30 June 2016, and of the interim separate results of its operations and its interim separate cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of interim separate financial statements.



### Emphasis of matter

We draw attention to Note 2.1 of the interim separate financial statements. The Company is the parent company of the subsidiaries and it have been issued the interim consolidated financial statements of the Company and its subsidiaries for the six-month period ended 30 June 2016 to meet the prevailing regulatory reporting requirements. We have reviewed these interim consolidated financial statements and our report on review of interim consolidated financial statements dated 5 August 2016 has expressed an unqualified conclusion.

Our review conclusion on the interim separate financial statements is not qualified in respect of this matter.

Ernst 48 Young Vietnam Limited

TRÁCH NHIỆM HỮU HẠN

ERNST & YOUNG

Duong Le Anthony

Deputy General Director

Audit Practicing Registration Certificate

No. 2223-2013-004-1

Ho Chi Minh City, Vietnam

5 August 2016

INTERIM SEPARATE BALANCE SHEET as at 30 June 2016

VND

	". s.				
Code	ASSETS		Notes	30 June 2016	31 December 2015
100	A. CURRENT	ASSETS		2,108,704,877,198	2,003,442,018,660
110	I. Cash and ca	ash equivalents	4	475,707,445,636	154,620,194,401
111	1. Cash			262,290,103,700	109,220,194,401
112	<ol><li>Cash eq</li></ol>	uivalents		213,417,341,936	45,400,000,000
120	II. Short-term	investments	5	19,520,940,285	
123		maturity investments		19,520,940,285	_
		•		, ,	
130		ounts receivable		960,880,632,901	830,598,610,819
131 132		m trade receivables m advances to	6	212,242,734,779	179,522,568,865
	suppliers		7	341,502,189,068	265,637,233,844
135	<ol><li>Short-ter</li></ol>	m loan receivables	8	201,576,890,411	208,471,572,411
136		ort-term receivables	9	205,744,580,138	177,295,116,794
137	<ol><li>Provision</li></ol>	n for doubtful debts	6	(185,761,495)	(327,881,095)
140	IV. Inventories		10	629,003,920,725	995,150,436,018
141	Inventori	es	'	629,003,920,725	995,150,436,018
				, ,	·
150	V. Other curre	17.17		23,591,937,651	23,072,777,422
151 152		m prepaid expenses		157,179,485	-
	2. Value-ad	lded tax deductible		23,434,758,166	23,072,777,422
200	B. NON-CURRI	ENT ASSETS		2,798,567,273,008	2,690,176,647,115
210	I. Long-term r			114,890,805,589	82,677,560,732
215		m loan receivables	8	15,674,682,000	-
216	2. Other lor	ng-term receivables	9	99,216,123,589	82,677,560,732
220	II. Fixed assets	5		4,412,228,562	4,176,125,725
221	<ol> <li>Tangible</li> </ol>	fixed assets		3,303,857,977	2,871,385,023
222	Cost			7,325,802,628	6,826,192,877
223		ated depreciation		(4,021,944,651)	(3,954,807,854)
227	2. Intangible	e assets		1,108,370,585	1,304,740,702
228	Cost	-4-4	İ	3,798,932,598	3,798,932,598
229	Accumul	ated amortisation		(2,690,562,013)	(2,494,191,896)
230	III. Investment	properties	11	3,456,326,955	3,548,507,235
231	1. Cost	•		6,024,244,070	6,024,244,070
232	<ol><li>Accumula</li></ol>	ated depreciation		(2,567,917,115)	(2,475,736,835)
240	IV. Long-term a	ssets in progress		330,331,148	262,801,148
242		tion in progress		330,331,148	262,801,148
250	V. Long-term in	nvastmante	12	2,649,955,805,892	2,568,932,484,575
251		nts in subsidiaries	12.1	2,365,134,828,141	2,330,229,267,848
252		nts in jointly-	·-· '	2,000,107,020,171	-,000,220,207,040
	controlled		12.2	22,400,000,000	22,400,000,000
253	<ol><li>Investme</li></ol>	nt in other entities	12.3	262,420,977,751	216,303,216,727
260	VI. Other long-t	erm assets		25,521,774,862	30,579,167,700
261		n prepaid expenses	13	19,519,381,904	24,024,698,255
262		tax assets	27.3	6,002,392,958	6,554,469,445
270	TOTAL ASSETS			4,907,272,150,206	4,693,618,665,775
<u> </u>					

INTERIM SEPARATE BALANCE SHEET (continued) as at 30 June 2016

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		200/10050			VNE
Code	RE	SOURCES	Notes	30 June 2016	31 December 2015
300	c.	LIABILITIES		2,684,686,319,948	2,512,781,430,741
310	l.	Current liabilities		1,767,825,904,356	2,109,416,679,973
311 312		<ol> <li>Short-term trade payables</li> <li>Short-term advances from</li> </ol>	14	82,682,118,598	345,539,161,943
0,2		customers	15	602,770,715,974	856,246,440,478
313		3. Statutory obligations	16	66,631,856,913	72,046,701,908
314		4. Payables to employees		2,599,322,429	15,118,992,691
315		5. Short-term accrued expenses	17	328,961,922,772	151,453,477,146
319		6. Other short-term payables	18	376,701,146,980	413,882,442,276
320		7. Short-term loans	19	298,278,805,604	256,450,226,604
322		8. Bonus and welfare fund	21	9,200,015,086	(1,320,763,073)
330	<i>II</i> .	Non-current liabilities		916,860,415,592	403,364,750,768
337		<ol> <li>Other long-term liabilities</li> </ol>	18	19,352,137,130	6,374,152,930
338		2. Long-term loans	19	429,075,106,111	387,948,745,000
339		<ol><li>Convertible bond</li></ol>	20	461,081,817,338	
341		4. Deferred tax liabilities	27.3	7,351,355,013	9,041,852,838
400	D.	OWNERS' EQUITY		2,222,585,830,258	2,180,837,235,034
410	l.	Capital	22.1	2,222,585,830,258	2,180,837,235,034
411		Share capital		1,415,721,570,000	1,415,721,570,000
411a		<ul> <li>Shares with voting rights</li> </ul>		1,415,721,570,000	1,415,721,570,000
412		Share premium		492,337,147,061	492,337,147,061
413		3. Convertible bond options	20	40,503,427,830	-
418		Investment and development fund		E 040 000 405	E 040 000 405
421				5,940,860,165	5,940,860,165
421a		Undistributed earnings     Undistributed earnings up		268,082,825,202	266,837,657,808
		to prior period-end		186,714,027,547	252,892,523,998
421b		<ul> <li>Net profit after tax for this period</li> </ul>		81,368,797,655	13,945,133,810
440		TAL LIABILITIES AND INERS' EQUITY		4,907,272,150,206	4,693,618,665,775

Pham Thi Duong Lieu Preparer Luong Thi Kim Thoa Chief Accountant General Director

5 August 2016

INTERIM SEPARATE INCOME STATEMENT for the six-month period ended 30 June 2016

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	1		r		<u>VND</u>
Code	ITE	EMS	Notes	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
01	1.	Revenues from sale of goods and rendering of services	23.1	1,026,954,353,213	381,830,812,739
02	2.	Deductions	23.1	-	(5,283,418,659)
10	3.	Net revenues from sale of goods and rendering of services	23.1	1,026,954,353,213	376,547,394,080
11	4.	Costs of goods sold and services rendered	24	(826,543,438,675)	(296,304,127,775)
20	5.	Gross profit from sale of goods and rendering of services		200,410,914,538	80,243,266,305
21	6.	Finance income	23.2	39,227,533,420	33,778,235,517
<b>22</b> 23	7.	Finance expenses - In which: Interest expense	25	(24,317,565,058) (16,191,130,634)	<b>(24,494,910,644)</b> (11,515,936,223)
25	8.	Selling expenses	26	(74,860,538,022)	(29,086,816,113)
26	9.	General and administrative expenses	26	(43,200,718,801)	(36,386,023,740)
30	10.	Operating profit		97,259,626,077	24,053,751,325
31	11.	Other income		2,596,031,822	595,904,573
32	12.	Other expenses		(865,415)	(5,506,350,400)
40	13.	Other profit (loss)	!	2,595,166,407	(4,910,445,827)
50	14.	Accounting profit before tax		99,854,792,484	19,143,305,498
51	15.	Current corporate income tax expense	27.2	(19,624,416,167)	(5,407,369,016)
52	16.	Deferred income tax benefit (expense)	27.3	1,138,421,338	(837,053,853)
60	17.	Net profit after tax		81,368,797,655	12,898,882,629
				01438920	

Pham Thi Duong Lieu Preparer

Luong Thi Kim Thoa Chief Accountant P Wheneral Director

### INTERIM SEPARATE CASH FLOW STATEMENT for the six-month period ended 30 June 2016

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<del></del>		<del>,,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</del>	<del></del>	VNI
			For the six-month	For the six-month
			period ended	
Code	ITEMS	Notes	30 June 2016	30 June 2015
-			00 00110 2010	00 04/10 20 10
	I. CASH FLOWS FROM			
	OPERATING ACTIVITIES			
01	Profit before tax		99,854,792,484	40 442 205 400
••	Adjustments for:		99,004,792,404	19,143,305,498
02	Depreciation and amortisation		646,440,534	644,180,967
03	Reversal of provision	6	(142,119,600)	(50,000,000)
04	Unrealised foreign exchange	•	(112,110,000)	(00,000,000)
	losses		1,625,497,346	_
05	Profits from investing activities	23.2	(39,227,533,420)	(33,778,235,517)
06	Interest expense	25	16,191,130,634	11,515,936,223
08	Operating profit (losses) before			
00	changes in working capital		78,948,207,978	(2,524,812,829)
09	(Increase) decrease in receivables		(100,292,597,592)	105,680,086,321
10 11	Decrease in inventories		366,146,515,293	22,645,568,631
12	Decrease in payables		(380,789,688,224)	(38,481,661,464)
14	Increase in prepaid expenses Interest paid		(35,177,684,685)	(4,657,010,862)
15	Corporate income tax paid	27.2	(15,245,752,150) (30,528,117,250)	(28,157,008,895)
17	Other cash outflows from	21.2	(30,526,117,250)	(3,365,136,297)
	operating activities		(2,639,221,841)	(3,547,207,858)
İ	aparating douvilled		(2,000,221,041)	(0,041,201,000)
20	Net cash flows (used in) from			
	operating activities		(119,578,338,471)	47,592,816,747
	W 0101151 01110 5500			
i	II. CASH FLOWS FROM			
21	INVESTING ACTIVITIES Purchases of fixed assets		(0.40.405.040)	40.44.000.000.
23	Loans to other entities	i	(846,165,818)	(241,682,273)
25	Payments for investments in other		(63,645,085,629)	-
	entities		(256,998,161,024)	(421,737,480,803)
26	Proceeds from sale of investments		(200,000,101,024)	(721,101,400,003)
	in other entities		183,583,558,448	228,513,695,765
27	Interest and dividends received		20,286,967,805	2,042,232,719
			. , . , ,	,= ==,=+=,,
30	Net cash flows used in investing			
	activities		(117,618,886,218)	(191,423,234,592)
	III CARLELOWS FROM			
1	III. CASH FLOWS FROM FINANCING ACTIVITIES			
31	Issuance of convertible bond and			
ν'	shares	22.1	40,503,427,830	6 704 070 074
33	Drawdown of borrowings	19.6, 20	721,569,800,000	6,704,872,374 90,447,405,000
34	Repayment of borrowings	19.6	(138,007,221,000)	(92,118,028,625)
36	Dividends paid	22.2	(65,781,530,906)	(36,305,674,609)
	•		(, ,,,,,,,,	(44,566,517,666)
40	Net cash flows from (used in)			
	financing activities		558,284,475,924	(31,271,425,860)

INTERIM SEPARATE CASH FLOW STATEMENT (continued) for the six-month period ended 30 June 2016

				VND
Code	ITEMS	Notes	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
50	Net increase (decrease) in cash and cash equivalents		321,087,251,235	(175,101,843,705)
60	Cash and cash equivalents at beginning of period		154,620,194,401	326,003,924,878
70	Cash and cash equivalents at end of period	4	475,707,445,636	150,902,081,173

Pham Thi Duong Lieu Preparer Luong Thi Kim Thoa Chief Accountant

NAM LONG Chee Kwang General Director

DÂUTU

5 August 2016

### 1. CORPORATE INFORMATION

Nam Long Investment Corporation ("the Company") is a joint stock company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate ("BRC") No.4103004194 issued by the Ho Chi Minh City Department of Planning and Investment ("DPI") on 27 December 2005, as amended.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange ("HOSE") with code NLG in accordance with Decision No.14/2013/QD-SGDHCM issued by HOSE on 25 January 2013.

As at 30 June 2016, the Company has twelve direct subsidiaries and two indirect subsidiaries and one jointly-controlled entity with details as follows:

Company	Relationship	Location	Business
Nam Long Development Corporation ("Nam Long DC")	Subsidiary	Ho Chi Minh City	Construction and real estate
Nam Long Service Joint Stock Company ("Nam Long Service")	Subsidiary	Ho Chi Minh City	Service and construction
Nam Long - Hong Phat Joint Stock Company ("Nam Long - Hong Phat")	Subsidiary	Can Tho City	Construction and real estate
Nguyen Son Real Estate Joint Stock Company ("Nguyen Son")	Subsidiary	Ho Chi Minh City	Real estate
Nam Long Apartment Development Corporation ("Nam Long ADC")	Subsidiary	Ho Chi Minh City	Construction and real estate
Nam Long Real Estate Transaction Floor One Member Limited Liability Company ("Trading Floor")	Subsidiary	Ho Chi Minh City	Real estate trading floor
Nam Khang Construction Investment Development One Member Limited Liability Company ("Nam Khang")	Subsidiary	Ho Chi Minh City	Construction and real estate
Nam Vien Construction and Design Consulting Joint Stock Company ("Nam Vien")	Subsidiary	Ho Chi Minh City	Service
Nam Khang Construction Materials Trading Company Limited ("Nam Khang Materials")	Subsidiary	Ho Chi Minh City	Construction material trading
Nam Long VCD Corporation ("Nam Long VCD")	Subsidiary	Long An Province	Construction and real estate
Nam Phan Investment Corporation ("Nam Phan")	Subsidiary	Ho Chi Minh City	Construction and real estate
ASPL PLB - Nam Long Company Limited ("ASPL PLB – Nam Long")	Subsidiary	Ho Chi Minh City	Construction and real estate
Nguyen Phuc Real Estate Investment and Trading Company Limited ("Nguyen Phuc")	Subsidiary	Ho Chi Minh City	Real estate
Thao Nguyen Real Estate Investment and Trading Company Limited ("Thao Nguyen")	Subsidiary	Ho Chi Minh City	Real estate
Gamuda - Nam Long Development Limited Liability Company ("Gamuda – Nam Long")	Joint Venture	Ho Chi Minh City	Real estate

### 1. CORPORATE INFORMATION (continued)

The current principal activities of the Company are civil and industrial construction; housing trade (construction, renovation of houses for sale or lease); ground levelling, construction of drainage systems; installation and repair of electrical systems under 35KV; housing brokerage services; sale and purchase of construction materials; investment in construction and trade of urban areas. Investment in construction, trade, management and lease of: office buildings, supermarkets, schools, swimming pools, hotels, restaurants, golf course, sports facility zones and resorts (outside office premises); project management advisory service; design verification; real estate brokerage services; real estate exchange services; real estate consulting services; real estate management services.

The Company's head office is located at 11 Floor, Capital Tower, 6 Nguyen Khac Vien, Tan Phu Ward, District 7, Ho Chi Minh City. The Company also has one branch in Can Tho City, Vietnam.

The number of the Company's employees as at 30 June 2016 was 182 (31 December 2015: 143).

### 2. BASIS OF PREPARATION

### 2.1 Purpose of preparing the interim separate financial statements

The company has subsidiaries as disclosed in Note 12.1. The Company prepared the interim separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular No. 155/2015/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Company has also prepared the interim consolidated financial statements of the Company and its subsidiaries for the six-month period ended 30 June 2016.

Users of the interim separate financial statements should read them together with the said interim consolidated financial statements in order to obtain full information on the interim consolidated financial position, interim consolidated results of operations and interim consolidated cash flows of the Company and its subsidiaries.

### 2.2 Accounting Standards and System

The interim separate financial statements of the Company expressed in Vietnam dong ("VND"), are prepared in accordance with the Vietnamese Enterprise Accounting System, Vietnamese Accounting Standard No. 27 – Interim Financial Reporting and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- ▶ Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- ▶ Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- ▶ Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- ▶ Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- ▶ Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

### 2. BASIS OF PREPARATION (continued)

### 2.2 Accounting Standards and System (continued)

Accordingly, the accompanying interim separate balance sheet, interim separate income statement, interim separate cash flow statement and related notes, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the interim separate financial position and interim separate results of operations and interim separate cash flows of the Company in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

### 2.3 Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal system.

### 2.4 Fiscal year

The Company's fiscal year applicable for the preparation of its separate financial statements starts on 1 January and ends on 31 December.

### 2.5 Accounting currency

The interim separate financial statements are prepared in VND which is also the Company's accounting currency.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of less than three (3) months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

### 3.2 Inventories

Inventories comprise development projects undertaken by the Company which are in the work in progress stage and including mainly apartments, town houses and villas for sale under construction and land held for sale.

Apartments, town houses and villas for sale under construction are carried at the lower of cost and net realizable value. Costs include all expenditures including borrowing costs, directly attributable to the development and construction of the apartments, town houses and villas. Net realizable value represents current selling price less estimated cost to complete apartments, town houses and villas, and estimated selling and marketing expenses.

Land held for constructing apartments, town houses and villas which is presented as part of "Inventories" is carried at the lower of cost and net realizable value. Costs include all expenditures including borrowing costs directly related to the acquisition, site clearance, land compensation and infrastructure construction. Net realizable value represents estimated current selling price less anticipated cost of disposal.

### Provision for obsolete inventories

An inventory provision is created for the estimated loss arising due to the impairment of inventories owned by the Company, based on appropriate evidence of impairment available at the balance sheet date.

Increases and decreases to the provision balance are recorded into the cost of goods sold account in the interim separate income statement.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.3 Receivables

Receivables are presented in the interim separate financial statements at the carrying amounts due from customers and other debtors, along with the provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the interim balance sheet date which are doubtful of being recovered. Increases and decreases to the provision balance are recorded as general and administrative expense in the interim separate income statement.

### 3.4 Fixed assets

Tangible and intangible assets are stated at cost less accumulated depreciation and amortisation.

The cost of a fixed asset comprises its purchase price and any directly attributable costs of bringing the fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the interim separate income statement as incurred.

When fixed assets are sold or retired, any gain or loss resulting from their disposal is (the difference between the net disposal proceeds and the carrying amount) included in the interim separate income statement.

Land use rights ("LURs")

LURs are recorded as intangible assets if the land is held for use in the production or business, for rental to others by the enterprise and when the Company receives the LUR certificate. The cost of LUR comprises any directly attributable costs of preparing the land for its intended use. LUR with indefinite useful life is not amortised.

The advance payment for land rental, of which the land lease contracts have effectiveness prior to 2003 and the land use rights certificate being issued are recorded as intangible asset according to Circular No. 45/2013/TT-BTC issued by the Ministry of Finance on 25 April 2013 guiding the management, use and depreciation of fixed assets ("Circular 45"). The land use right is amortized over the useful life, except for land use right having indefinite useful life is not amortised.

### 3.5 Leased assets

Where the Company is the lessee

Rentals under operating leases are charged to the interim separate income statement on a straight-line basis over the lease term.

Where the Company is the lessor

Assets subject to operating leases are included as the Company's investment properties in the interim separate balance sheet. Initial direct costs incurred in negotiating an operating lease are recognised in the interim separate income statement as incurred.

Lease income is recognised in the interim separate income statement on a straight-line basis over the lease term.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.6 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Machinery and equipment5 - 12 yearsBuildings and structures25 yearsMotor vehicles6 - 8 yearsOffice equipment4 - 8 yearsComputer software5 years

### 3.7 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation and amortisation.

Subsequent expenditure relating to an investment property that has already been recognized is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Company.

Depreciation and amortisation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures

6 - 25 years

LUR with indefinite useful life is not amortised.

Investment properties are derecognised in the interim separate balance sheet when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the interim separate income statement in the period of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

### 3.8 Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds and are recorded as expense during the period in which they are incurred, except to the extent that they are capitalized as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset.

### 3.9 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the interim separate balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as long-term prepaid expense and are amortised to the interim separate income statement over 2 to 5 years:

- ► Tools and consumables with large value issued into construction and can be used for more than one year;
- Show houses: and
- Commission fee

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.10 Investments

Investments in subsidiaries

Investments in subsidiaries over which the Company has control are carried at cost.

Distributions from accumulated net profits of the subsidiaries arising subsequent to the date of acquisition are recognised in the interim separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

Interests in joint ventures

Investments in joint ventures over which the Company has joint control with the other venture are carried at cost.

Distributions from accumulated net profits of the joint ventures arising subsequent to the date of acquisition are recognised in the interim separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

Investments in other entities

Investments in other entities are stated at their acquisition costs.

Provision for investments

Provision is made for any diminution in value of the investments in capital of other entities at the interim balance sheet date in accordance with the guidance under Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013 issued by the Ministry of Finance. Increases and decreases to the provision balance are recorded as finance expense in the interim separate income statement.

Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as expense in the interim separate financial statements and deducted against the value of such investments.

### 3.11 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

### 3.12 Accrual for severance pay

The severance pay to employee is accrued at the end of each reporting period for all employees who have been in service for more than 12 months up to 31 December 2008 at the rate of one-half of the average monthly salary for each year of service up to 31 December 2008 in accordance with the Labour Code, the Law on Social Insurance and related implementing guidance. The average monthly salary used in this calculation will be revised at the end of each reporting period following the average monthly salary of the 6-month period up to the reporting date. Increases and decreases to the accrued amount other than actual payment to employee will be taken to the interim separate income statement.

This accrued severance pay is used to settle the termination allowance to be paid to employee upon termination of their labour contract following Article 48 of the Labour Code.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.13 Foreign currency transactions

Transactions in currencies other than the Company's reporting currency of VND are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- transactions resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection; and
- transactions resulting in liabilities are recorded at the selling exchange rates of the transaction of commercial banks designated for payment.

At the end of the period, monetary balances denominated in foreign currencies are translated at the actual transaction exchange rates at the balance sheet dates which are determined as follows:

- monetary assets are translated at buying exchange rate of the commercial bank where the Company conducts transactions regularly; and
- monetary liabilities are translated at selling exchange rate of the commercial bank where the Company conducts transactions regularly.

All exchange differences are taken to the interim separate income statement.

### 3.14 Appropriation of net profit

Net profit after tax is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

The Company maintains the following reserve funds which are appropriated from the Company's net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting:

Investment and development fund

This fund is set aside for use in the Company's expansion of its operation or of in-depth investments.

Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the interim separate balance sheet.

### 3.15 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Sale of villas, town houses and apartments

For villas, town houses and apartments sold after completion of construction, the revenue and associated costs are recognised when the significant risks and rewards of ownership of the villas, town houses or apartments have passed to the buyers.

Sale of residential plots and related infrastructure

Revenue from the sale of residential plots and related infrastructures are recorded at the total consideration received when residential plots and related infrastructures are transferred to the customers

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.15 Revenue recognition (continued)

Rendering of other services

Revenue is recognised when services have been rendered and completed.

Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

Dividends

Income is recognised when the Company's entitlement as an investor to receive the dividend is established.

Rental income

Rental income arising from operating leases is accounted for on a straight-line basis over the lease terms.

### 3.16 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the interim separate income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to offset current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

Deferred income tax

Deferred tax is provided using the liability method on temporary differences at the interim balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except where the deferred income tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except where the deferred income tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.16 Taxation (continued)

Deferred income tax (continued)

The carrying amount of deferred tax assets is reviewed at each interim balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Previously unrecognised deferred income tax assets are re-assessed at each interim balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred income tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the interim balance sheet date.

Deferred tax is charged or credited to the interim separate income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company to off-set current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on either the same taxable entity or when the Company intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred income tax liabilities or assets are expected to be settled or recovered.

### 3.17 Convertible bond

Bonds that are convertible by the holder into a fixed number of ordinary shares of the entity are separated into financial liability (a contractual arrangement to deliver cash or other financial assets) and equity instrument (a call option granting the holder the right, for a specified period of time) based on the terms of the contract.

On issuance of the convertible bond, the fair value of the liability component is determined by discounting the future payment (including principal and interest) to present value at the market rate for an equivalent non-convertible bond less issuance cost. This amount is classified as a financial liability measured at amortised cost (net of issuance costs) until it is extinguished on conversion or redemption.

The remainder of the proceeds is allocated to the conversion option that is recognised and included in shareholders' equity. The carrying amount of the conversion option is not remeasured in subsequent years.

Transaction costs are amortised during the lifetime of the bond. At initial recognition, issuance costs are deducted from the liability component of the bond.

### 3.18 Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influences over the Company, key management personnel, including directors and officers of the Company and close members of the families of these individuals and companies associated with these individuals also constitute related parties.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

### 4. CASH AND CASH EQUIVALENTS

VND

VND

30 June 2016 31 December 2015

TOTAL	475,707,445,636	154,620,194,401
Cash equivalents	213,417,341,936	45,400,000,000
Cash in banks	2,002,703,010 260,287,400,690	1,538,557,218 107,681,637,183
Cash on hand	2 002 702 040	4 500 557 040

Cash equivalents comprise bank deposits with maturity of less than three months and earn interest at the rate of from 4.5% to 5.5% per annum.

### 5. SHORT-TERM INVESTMENTS

Held-to-maturity investments represent the term deposits at the commercial banks with the original maturity of six months and earning the interest at the rates ranging from 6.2% to 6.4% p.a.

### 6. SHORT TERM TRADE RECEIVABLES

	30 June 2016	31 December 2015
Trade receivables from customers Trade receivables from related parties (Note 28)	157,530,182,675 54,712,552,104	128,619,062,945 50,903,505,920
TOTAL	212,242,734,779	179,522,568,865
Provision for short-term doubtful debts	(185,761,495)	(327,881,095)
NET	212,056,973,284	179,194,687,770

### 7. SHORT TERM ADVANCES TO SUPPLIERS

	30 June 2016	VND 31 December 2015
Advances to buy land and real estate projects - Advances for acquisition of Hoang Nam	272,099,344,385	206,406,869,085
Project	266,000,000,000	206, 406, 869, 085
- Others	6,099,344,385	•
Advances to subcontractors - Dien Quang Nguyen Construction	69,215,503,683	44,853,144,759
Joint Stock Company - Pacific Property and Infrastructure	15,233,438,199	9,112,823,000
Development Joint Stock Company	-	6,500,000,000
- Others	53,982,065,484	29,240,321,759
Advances to related parties (Note 28)	187,341,000	14,377,220,000
TOTAL	341,502,189,068	265,637,233,844

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 8. LOAN RECEIVABLES

	30 June 20	016 31 Decem	VND her 2015
Loans to related parties (Note 28)	217,251,572,4	208,471	,572,411
Details of the loan receivables are as follows:			
Parrayea	00 1 00 10		Interest
Borrower	30 June 2016	Due date	rate
	VND		% p.a
Nam Long VCD Corporation			
Loan Agreement dated 1 January 2016 (Note 28)	201,576,890,411	31 December 2016	10.5
Loan Agreement dated 25 May 2016 (Note 28)	5,800,000,000	25 May 2019	10.0
Nam Long – Hong Phat Joint Stock Company			
Loan Agreement dated 8 June 2016 (Note 28)	9,874,682,000	7 June 2018	10.0
	217,251,572,411		
In which :			
Short-term loan	201,576,890,411		
Long-term loan	15,674,682,000		
Loop roccinables represent the leave to valety de-			

Loan receivables represent the loans to related parties to support their working capital needs.

### 9. OTHER RECEIVABLES

		CIVIV
	30 June 2016	31 December 2015
Short-term		
Staff advances for land compensation purpose	81,002,711,566	26,437,504,000
Loan interest receivable Receivable from disposal of investment in	73,369,460,394	62,536,225,745
Business Cooperation Contracts ("BCC") Prepayment of corporate income tax based on	18,000,000,000	36,422,865,647
payment progress of customers	15,503,608,759	10,812,576,880
Payment on behalf	9,712,094,444	-
Others	8,156,704,975	41,085,944,522
	205,744,580,138	177,295,116,794
Long-term	٠	
Deposit, mortgages or collaterals	2,059,883,275	2,059,883,275
Investments in BCC projects (i)	93,264,530,680	78,654,530,680
Others	3,891,709,634	1,963,146,777
	99,216,123,589	82,677,560,732
TOTAL	304,960,703,727	259,972,677,526
In which:		
Other receivables	207,277,764,366	146,303,919,885
Other receivables from related parties (Note 28)	97,682,939,361	113,668,757,641

<sup>(</sup>i) This amount mainly represents the BCC with 21 Century Joint Stock Company in 2005 to develop Lot 9B7 Residential Area on an area of 5.9 hectares in Nam Sai Gon Urban Area. The Company has 60% interest in this BCC. As at 30 June 2016, this project was under construction stage.

### 10. INVENTORIES

	30 June 2016	VND 31 December 2015
Inventory properties under development Work in progress TOTAL	626,385,797,578 2,618,123,147 <b>629,003,920,725</b>	985,256,582,460 9,893,853,558 <b>995,150,436,018</b>
Inventory properties under development:	025,005,320,125	993, 130,430,018
E.Home West Saigon Project ("Ehome 3 Project") (i) (ii) Tan Thuan Dong Project (ii) Long An projects (i) (ii) Phuoc Long B Project - extension Can Tho Project (i) Binh Duong Project ("Ehome 4 project") (i) (ii) Go O Moi Project Nhon Trach Project Phuoc Long B Do Xuan Hop Project Other projects	273,109,320,997 92,915,853,081 71,640,470,921 66,169,822,591 49,479,096,993 21,522,841,211 10,673,197,066 3,125,765,659 1,176,690,696 36,572,738,363	248,397,561,903 255,734,670,972 67,446,554,992 59,708,453,218 56,669,900,885 263,595,316,180 10,009,291,004 10,838,215,659 1,176,690,696 11,679,926,951
TOTAL	626,385,797,578	985,256,582,460

- (i) The following land use rights have been mortgaged to secure the Company's outstanding borrowings (Note 19):
  - Land use right in Hung Thanh Ward, Cai Rang District, Can Tho City;
  - Land use right in An Thanh Ward, Ben Luc District, Long An Province; and
  - Land use right in An Lac Ward, Binh Tan District, Ho Chi Minh City.
- (ii) During the period, the Company capitalised interest amounting to VND 14,807,096,082 to inventory properties under development (for the six-month period ended 30 June 2015: VND 15,799,110,940). The relevant loans and borrowings are used to finance apartments, villa projects and acquisition of land for development for Ehome 3, Ehome 4, Long An and Tan Thuan Dong projects.

### 11. INVESTMENT PROPERTIES

			VND
	Building and structures	Indefinite land use right	Total
Cost:			
31 December 2015 and 30 June 2016	_ 5,425,505,713	598,738,357	6,024,244,070
Accumulated depreciation:			
31 December 2015 Depreciation for the period	(2,475,736,835) (92,180,280)		(2,475,736,835) (92,180,280)
30 June 2016	(2,567,917,115)		(2,567,917,115)
Net carrying amount:			
31 December 2015	2,949,768,878	598,738,357	3,548,507,235
30 June 2016	2,857,588,598	598,738,357	3,456,326,955

Additional disclosures:

The rental income and operating expenses relating to investment properties were presented as follows:

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Rental income from investment properties Direct operating expenses of investment properties	464,564,955	132,888,136
that generated rental income during the period	(243,193,392)	(174,039,972)

The future annual rental receivable under the operating leases is included in Note 29.

The fair values of the investment properties had not yet been formally assessed and determined as at 30 June 2016. However, management believes that these properties' market values are higher than their carrying values at the balance sheet date.

### 12. LONG-TERM INVESTMENTS

VND 30 June 2016 31 December 2015

Investments in subsidiaries (*Note 12.1*)
Investments in jointly controlled entity (*Note 12.2*)
Other long-term investments (*Note 12.3*)

2,365,134,828,141
22,400,000,000
22,400,000,000
262,420,977,751
216,303,216,727
216,303,216,727

12.1 Investments in subsidiaries

Investments in subsidiaries as at the balance sheet date comprise the following:

		30 June 2016		31 E	December 2015
Subsidiary		Interest	Cost of investment	Interest	Cost of investment
		%	VND	%	VND
Nam Long ADC		97.14	286,698,033,000	97.14	286,698,033,000
Nguyen Son	<i>(i)</i>	83.71	163,898,852,800	83.71	163,898,852,800
Nam Long DC		77.74	52,937,760,000	77.74	52,937,760,000
Nam Long - Hong Phat	<i>(i)</i>	75.25	47,782,500,000	75.25	47,782,500,000
Nam Long VCD	(1)	97.14	970,322,200,000	89.33	967,378,800,000
Trading Floor		100.00	6,000,000,000	100.00	6,000,000,000
Nam Khang		100.00	201,981,690,000	100.00	201,981,690,000
Nam Phan	(i), (ii)	99.96	321,928,896,717	76.01	145,991,896,717
ASPL PLB - Nam Long	(i), (iii)	50.00	159,141,596,124	95.00	303,116,435,831
Nguyen Phuc		50.00	56,655,133,000	50.00	56,655,133,000
Thao Nguyen	(i)	99.44	97,043,166,500	99.44	97,043,166,500
Nam Long Service		71.00	745,000,000	71.29	745,000,000
TOTAL			2,365,134,828,141		2,330,229,267,848

- (i) These subsidiaries are still under construction phase as at 30 June 2016 and up to the date of these interim separate financial statements.
- (ii) During the period, the Company additionally acquired 11,164,000 new shares in Nam Phan Investment Corporation, to increase its interest to 99.96% in this entity. The investment was approved by Board of Directors on 17 May 2016 and DPI through issuance of amended BRC dated 25 May 2016.
- (iii) During the period, the Company disposed its 50% ownership interest in ASPL PLB Nam Long Co., Ltd., The disposal was approved by the Board of Director on 8 January 2016 and the DPI of Ho Chi Minh City through the amended BRC dated 13 April 2016.

### 12. LONG-TERM INVESTMENTS (continued)

### 12.2 Investments in jointly-controlled entities

	3	30 June 2	2016	31 E	ecember 2015
Jointly controlled entity Business	Interest %	Cost of	investment VND	Interest %	Cost of investment VND
Gamuda - Nam Long Development Limited Real Liability Company Estate		22,4	00,000,000	30	22,400,000,000
Other long-term investments					
					VND
			30 Jui	ne 2016	31 December 2015
Nguyen Son Project Can Tho – Hong Phat Project		(i) (i)	210,454,5 49,966,4	•	173,514,787,581 40,788,429,146
Bac Trung Nam Housing Develop Joint Stock Company	ment	(1)		000,000	2,000,000,000
TOTAL			262,420,9	77,751	216,303,216,727

<sup>(</sup>i) These investments are to finance the working capital to Nguyen Son Construction - Trading Limited Liability Company ("Nguyen Son") and Nam Long - Hong Phat Joint Stock Company ("NLHP") for project developments in these entities. As at 30 June 2016, these projects were in basic infrastructure construction stages.

### 13. LONG TERM PREPAID EXPENSES

12.3

		VND
	30 June 2016	31 December 2015
Commission fee Tools and supplies	17,952,563,158 1,566,818,746	21,498,704,519 1,358,220,753
Others		1,167,772,983
TOTAL	19,519,381,904	24,024,698,255

VND

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 14. SHORT TERM TRADE PAYABLES

		VND
	30 June 2016	31 December 2015
Trade payables to related parties (Note 28)	68,595,460,701	322,293,973,298
Trade payables to other parties	14,086,657,897	23,245,188,645
TOTAL	82,682,118,598	345,539,161,943

### 15. SHORT TERM ADVANCES FROM CUSTOMERS

	30 June 2016	31 December 2015
Advances from customers (*) Advances from related parties (Note 28)	600,858,915,974 1,911,800,000	856,246,440,478
TOTAL	602,770,715,974	856,246,440,478

<sup>(\*)</sup> Advances from customers represent advances from customers for apartments, town houses, villas and land purchases.

### 16. STATUTORY OBLIGATIONS

3	1 December 2015	Increase	Decrease	VND 30 June 2016
Corporate income				
tax (Note 27.2)	34,099,666,081	28,636,966,251	(30,528,117,250)	32,208,515,082
Value-added tax Personal income	35,297,335,240	80,248,838,984	(83,951,385,661)	31,594,788,563
tax	2,649,700,587	11,936,780,214	(11,774,028,567)	2,812,452,234
Other tax		83,502,051	(67,401,017)	16,101,034
TOTAL	72,046,701,908	120,906,087,500	(126,320,932,495)	66,631,856,913

### 17. SHORT TERM ACCRUED EXPENSES

18.

OHORT TERM ACCROED EXILIBRIES		
		1/0/5
		VND
	30 June 2016	31 December 2015
Completion costs for projects		
that revenues have been recognised	281,073,989,219	107,844,701,797
Interest expense payables	23,049,227,379	20,352,242,404
Warranty expenses for projects	19,417,939,035	19,517,356,135
• • •	5,420,767,139	3,739,176,810
Other operating costs	5,420,767,138	3,739,170,010
TOTAL	328,961,922,772	151,453,477,146
OTHER PAYABLES		
OTHERTATABLES		
		VND
	20 June 2016	31 December 2015
	30 June 2010	31 December 2013
01		
Short-term	044 004 007 005	070 101 001 001
Investment contributions received for BCCs	211,681,397,235	273,464,094,961
Profit shared to BCC partners	84,477,968,678	76,662,263,579
Maintenance and warranty expenses	52,545,344,147	38,072,369,714
Borrowings from individuals	17,160,000,000	17,160,000,000
Other payables	10,836,436,920	8,523,714,022
	376,701,146,980	413,882,442,276
Long-term		
Deposits for rental office	15,341,884,200	2,363,900,000
Severance allowance	4,010,252,930	4,010,252,930
	19,352,137,130	6,374,152,930
	19,332,137,130	0,374,102,930
TOTAL	396,053,284,110	420,256,595,206
In which:		
Other payables	110,238,437,717	103,113,435,104
Other payables to related parties (Note 28)	285,814,846,393	317,143,160,102
Citios parables to related parties (110to 20)	200,014,040,000	377,140,100,102

### 19. LOANS

		VND
	30 June 2016	31 December 2015
Short-term		
Short-term loans from individuals (Note 19.1) Short-term loans from related parties	64,077,381,000	57,211,614,000
(Notes 19.2 and 28)	36,476,432,604	62,166,612,604
Short-term loan from bank (Note 19.3)	5,219,992,000	13,750,000,000
Current portion of long-term loan (Note 19.4)	92,505,000,000	29,322,000,000
Current portion of bonds	100,000,000,000	94,000,000,000
	298,278,805,604	256,450,226,604
Long-term		
Loans from banks (Note 19.4)	392,187,745,000	267,270,745,000
Current portion	92,505,000,000	29,322,000,000
Non-current portion	299,682,745,000	237,948,745,000
Bonds (Note 19.5)	149,392,361,111	244,000,000,000
Current portion	100,000,000,000	94,000,000,000
Non-current portion	49,392,361,111	150,000,000,000
Loans from related parties (Note 28)	80,000,000,000	
	429,075,106,111	387,948,745,000
TOTAL	727,353,911,715	644,398,971,604

### 19.1 Short-term loans from individuals

	30 June 2016	Due date	Purpose	Interest rate	Description of collateral
	VND			(% p.a.)	
Short-term loans from individuals	64,077,381,000	26 June 2017	Support working capital needs	8.5 <b>-</b> 10.5	Unsecured

### 19.2 Short-term loans from related parties

Details of the short-term loans from related parties are as follows:

Lender	30 June 2016	Due date	Purpose	Interest rate	Description of collateral
	VND			(% p.a.)	
Nam Long Apartment Development Corporation	31,476,432,604	From 27 September 2016 to 17 April 2017	Support working capital needs	8.5 - 9	Unsecured
Ms Nguyen Thi Ngoc Lan	5,000,000,000	From 15 September 2016 to 23 September 2016	Support working capital needs	8.5	Unsecured
TOTAL	36,476,432,604				

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 19. LOANS (continued)

## 19.3 Short-term loans from bank

Details of the short-term loan from bank are as follows:

Description of collaterals (Note 10)	neters and future an Thuan Dong, District 7 Project		Description of collaterals
Description	7 LUR for 8,551 square meters and future associated assets of Tan Thuan Dong, District 7 Project		Description
Purpose Interest rate (%p.a.)			Purpose Interest rate
Purpose	15 June 2017 Support working capital needs		Purpose
Due date	15 June 2017		Due date
30 June 2016 VND	5,219,992,000	banks are as follows:	30 June 2016
Lender	Joint Stock Commercial Bank for Foreign Trade of Vietnam – Ky Dong Branch	Long-term loans from banks  Details of the long-term loans from banks are as	Lender
		19.4	

(Note 10, 11)

LUR for 13,232 square meters and future associated assets of Ehome 3

10.2

Finance

Ehome projects

September 2016

to 6 May 2018

From 26

169,326,745,000

Orient Commercial Joint Stock Bank - Loan 1

Z

(%/p.a.)

Construction Trading Limited

Guaranteed by Hoang Nam

ტ ტ

Purchase

Nam

project Hoang

215,000,000,000 From 12 October 2017 to 12 October 2022

Orient Commercial Joint Stock Bank - Loan 2 LUR for 2,574 square meters and

9.5

1 August 2016 Support working capital needs

7,861,000,000

Ho Chi Minh City Housing Development Bank

associated assets in Can Tho City, and

LUR for 2,818 square meters and

associated assets in Long An Province

### 392,187,745,000

In which : Current portion 92,505,000,000 Long-term loan 299,682,745,000

### 19. LOANS (continued)

### 19.5 Bond

On 28 July 2014, the Company issued 350 non-convertible bonds to Orient Commercial Joint Stock Bank at par value of VND 1,000,000,000 per bond and at interest rate of 8.78% per annum for the first half year, paid on issuance date, and of 2.5% plus average interest rate of 12 month deposits at Bank for Foreign Trade of Vietnam, Vietnam Joint Stock Commercial Bank for Industry and Trade, Joint Stock Commercial Bank for Investment and Development of Vietnam and Orient Commercial Joint Stock Bank, for the following years. The bonds will expire on 28 July 2017, and are used to finance working capital and for Ehome projects. During the period, the Company repaid VND 94,000,000,000. Amount of VND 100,000,000,000 will be repaid on 23 January 2017.

Description of collaterals

59 LURs at An Thanh residential compound, An Thanh, Ben Luc, Long An (Note 10).

### 19.6 Movements of loans and bond during the period

			VND
	Loans	Bonds	Total
31 December 2015	400,398,971,604	244,000,000,000	644,398,971,604
Drawdown from borrowings Repayment from borrowings Cost of issuing bonds	221,569,800,000 (44,007,221,000)	(94,000,000,000) (607,638,889)	221,569,800,000 (138,007,221,000) (607,638,889)
30 June 2016	577,961,550,604	149,392,361,111	727,353,911,715

### 20. CONVERTIBLE BOND

On 8 April 2016, the Board of Directors approved a detailed plan to execute the issuance of the convertible bonds amounting to VND 500,000,000,000 to Ibeworth Pte. Ltd, a wholly-owned subsidiary of Keppel Land Ltd. in accordance with the terms and conditions stipulated in the shareholders' resolution No. 01/2016/NQ/DHĐCĐ/NLGs dated 18 March 2016. On 15 April 2016, the Company issued VND 500,000,000,000 convertible bonds at par value of VND 1,000,000,000 per unit. The bonds will be converted into equity at the bond holder's option upon maturity and interest is charged from the purchase date at 7% per annum. Interest since the Interest Payment date last preceding the relevant Conversion date is waived if conversion option is exercised at a conversion price of VND 23,500 per share which is subject to adjustments for dilutive events if any.

The equity and liability component of the convertible bond are presented as below:

	VND 30 June 2016
Value of convertible bond Equity component (Note 22.1)	500,000,000,000 (40,503,427,830)
Liability component at initial recognition	459,496,572,170
Add: Amortisation in period	1,585,245,168
Liability component at end of period	461,081,817,338

### 21. BONUS AND WELFARE FUND

Ending balance	9,200,015,086	1,245,065,684
Decrease	(2,639,221,841)	(3,547,207,858)
Increase	13,160,000,000	5,830,189,059
Beginning balance	(1,320,763,073)	(1,037,915,517)
	30 June 2016	30 June 2015
	period ended	period ended
	For the six-month	For the six-month
		VND

Nam Long Investment Corporation

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 22. OWNERS' EQUITY

# 22.1 Increases and decreases in owners' equity

	Share capital	Share premium	Investment and	Equity component	Undistributed	VND
For the six-month period ended 30 June 2015	nded 30 June 2015				calling	lotal
31 December 2014	1,339,692,790,000	422,792,104,687	5,940,860,165	ı	295,028,387,666	2,063,454,142,518
Issuance of new shares Net profit for the period	5,028,780,000	1,676,092,374			- 12 898 882 629	6,704,872,374
Dividends declared	•	•	ı	1	(36,305,674,609)	(36,305,674,609)
Appropriation to bonus and welfare fund	1	•	•	•	(5,830,189,059)	(5,830,189,059)
30 June 2015	1,344,721,570,000	424,468,197,061	5,940,860,165	3	265,791,406,627	2,040,922,033,853
For the six-month period ended 30 June 2016	nded 30 June 2016					
31 December 2015	1,415,721,570,000	492,337,147,061	5,940,860,165	1	266,837,657,808	2,180,837,235,034
bond (Note 20)		•	1	40,503,427,830	•	40,503,427,830
Dividends declared	•	•	•		(66,963,630,261)	(66,963,630,261)
Net profit for the period	1	1	l	1	81,368,797,655	81,368,797,655
welfare fund	1	•	8	•	(13,160,000,000)	(13,160,000,000)
30 June 2016	1,415,721,570,000	492,337,147,061	5,940,860,165	40,503,427,830	268,082,825,202	2,222,585,830,258

### 22. OWNERS' EQUITY (continued)

### 22.2 Capital transactions with shareholders and distribution of dividends

		For the six-month period ended 30 June 2016	VND For the six-month period ended 30 June 2015
	Contributed capital		
	Beginning balance Increase	1,415,721,570,000	1,339,692,790,000 5,028,780,000
	Ending balance	1,415,721,570,000	1,344,721,570,000
	Dividends declared (to be payable in cash) Dividends paid	66,963,630,261 65,781,530,906	36,305,674,609 36,305,674,609
22.3	Share capital		
		30 June 2016	31 December 2015
		Shares	Shares
	Authorised shares	1,415,721,570	1,415,721,570
	Shares issued and fully paid Ordinary shares	1,415,721,570	1,415,721,570
	Shares in circulation Ordinary shares	1,415,721,570	1,415,721,570
22	DEVENUE		

### 23. REVENUES

### 23.1 Revenues from sale of goods and rendering of services

	For the six-month period ended 30 June 2016	VND For the six-month period ended 30 June 2015
Gross revenues	1,026,954,353,213	381,830,812,739
In which: Sale of land, apartments, town houses and villas Revenue from Engineering Procurement Contracts ("EPC")	877,255,667,127 145,787,440,000	380,560,017,029
Rendering of services Rental income from investment properties	3,605,772,040 305,474,046	1,137,907,574 132,888,136
Less Sale returns	_	(5,283,418,659)
Net revenues	1,026,954,353,213	376,547,394,080
In which: Sale of land, apartments, town houses and villas Revenue from EPC Rendering of services Rental income from investment properties	877,255,667,127 145,787,440,000 3,605,772,040 305,474,046	375,276,598,370 - 1,137,907,574 132,888,136

### 23. REVENUES (continued)

### 23.2 Finance income

24.

25.

**TOTAL** 

	VND
	For the six-month
	period ended 30 June 2015
00 00,70 20 70	00 001/10 20 / 0
17,685,983,000	11,075,046,500
10,833,234,649	11,892,301,534
	2,170,887,483
	8,640,000,000
39,227,533,420	33,778,235,517
RED	
	VND
For the six-month	For the six-month
period ended	period ended
30 June 2016	30 June 2015
696 945 612 004	295,225,818,796
	290,220,010,790
1,847,698,221	904,269,008
243,193,392	174,039,971
826,543,438,675	296,304,127,775
	VND
For the six-month	For the six-month
period ended	period ended
30 June 2016	30 June 2015
16,191,130,634	11,515,936,223
7,815,705,099	11,495,470,644
310,729,325	1,483,503,777
	10,833,234,649 3,099,597,030 7,608,718,741  39,227,533,420  RED  For the six-month period ended 30 June 2016  686,845,612,094 137,606,934,968 1,847,698,221 243,193,392  826,543,438,675  For the six-month period ended 30 June 2016  16,191,130,634

24,317,565,058

24,494,910,644

### 26. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

		VND
	For the six-month	For the six-month
	period ended	period ended
	30 June 2016	30 June 2015
Selling expenses		
- Commission fee	39,757,940,443	15,887,931,110
- Marketing fees and show-houses	00,101,010,110	10,001,001,110
construction cost	15,050,925,360	5,739,956,363
- Management fee	8,609,536,230	603,402,727
- Salary expenses	7,482,443,617	4,743,578,481
<ul> <li>Tools and suppliers</li> </ul>	121,414,959	13,489,438
- Others	3,838,277,413	2,098,457,994
	74,860,538,022	29,086,816,113
General and administrative expenses		
- Salary expenses	25,565,389,711	21,354,114,469
- Rental fee	3,331,517,406	2,905,610,906
- Consulting fee	1,420,327,755	1,129,664,109
<ul> <li>Tools and supplies</li> </ul>	1,402,788,740	1,294,558,214
- Others	11,480,695,189	9,702,076,042
	43,200,718,801	36,386,023,740
TOTAL	118,061,256,823	65,472,839,853

### 27. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") rate applicable to the Company is 20% of taxable profits.

The tax returns filed by the Company are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the interim separate financial statements could change at a later date upon final determination by the tax authorities.

### 27.1 CIT expense

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Current CIT expense Adjustment for under accrual of tax from	19,456,543,786	5,407,369,016
previous periods	167,872,381	-
Deferred income tax (benefit) expenses	(1,138,421,338)	837,053,853
TOTAL	18,485,994,829	6,244,422,869

### 27. CORPORATE INCOME TAX (continued)

### 27.2 Current tax

The current tax payable is based on taxable profit for the current period. The taxable profit of the Company for the period differs from profit as reported in the interim separate income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted at the balance sheet date.

The reconciliation between the profit before tax and taxable profit is presented below:

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
	30 June 2010	30 June 2015
Accounting profit before tax	99,854,792,484	19,143,305,498
Adjustments to increase (decrease) accounting p	rofit	
Share profit to BCC partner	7,815,705,099	11,495,470,644
Penalty interest on tax late payment Expenses with inadequate supporting	-	5,500,000,000
documents	2,620,983,664	2,641,310,674
Temporary difference in operating expenses	(2,760,382,435)	(3,126,090,239)
Exempted dividends income Difference between actual interest rate and	(17,685,983,000)	(11,075,046,500)
nominal interest rate on convertible bond Difference in cost of sales between tax basis	1,869,423,249	
and accounting basis	5,568,179,869	-
Estimated current taxable profit	97,282,718,930	24,578,950,077
Estimated current CIT expense		
at normal tax rate	19,456,543,786	5,407,369,016
CIT payable at beginning of period  Adjustment for under accrual of tax from	34,099,666,081	34,517,204,738
previous periods	167,872,381	•
Payable on behalf	4,321,518,206	-
CIT payable (paid) on progress payments from		
customers (*)	4,691,031,878	(2,707,739,259)
CIT paid during the period	(30,528,117,250)	(657,397,038)
CIT payable at end of period	32,208,515,082	36,559,437,457

<sup>(\*)</sup> This represents CIT payable computed at 1% of cash advances received from customers in connection with sales of apartments during the current and previous periods in accordance with Circular No. 123/2012/TT-BTC dated 27 July 2012 issued by the Ministry of Finance effective since 10 September 2012 to 1 August 2014 and Circular No. 78/2014/TT-BTC dated 18 June 2014 issued by the Ministry of Finance effective since 2 August 2014.

### 27. CORPORATE INCOME TAX (continued)

### 27.3 Deferred tax

The following are the major deferred tax assets and liabilities recognized by the Company, and the movements thereon, during the current and previous periods.

				VND
	Interim separate	balance sheet	Interim separate in	come statement
	30 June 2016	31 December 2015	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Deferred tax asset	ts			
expenses Temporary difference in cost	5,475,961,897	6,028,038,384	(552,076,487)	(837,053,853)
of sales	526,431,061	526,431,061	-	-
	6,002,392,958	6,554,469,445		
Deferred tax liability Temporary difference in cost	ities			
of sales	(4,654,982,535)	(6,345,480,360)	1,690,497,825	-
Other	(2,696,372,478)	(2,696,372,478)		•
,	(7,351,355,013)	(9,041,852,838)		
Net deferred incom	ne tax income		1,138,421,338	(837,053,853)

### 28. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related parties were as follows:

				VND
Related party	Relationship	Transaction	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Nam Long DC	Subsidiary	Office rental service fee Dividend receivable	2,930,059,467	2,842,766,550 1,795,046,500
Nam Long Service	Subsidiary	Management services fee	1,241,696,457	1,342,037,332
Nam Long ADC	Subsidiary	Capital repayment - Ehome 3 Management services fee Loan repayment Profit shared to of a Ehome Loan drawdown Loan interest	39,282,697,726 23,654,250,387 20,000,000,000 7,815,705,099 4,002,641,000 1,526,297,349	6,576,311,638 - 11,495,470,644 - -

### 28. TRANSACTIONS WITH RELATED PARTIES (continued)

Significant transactions with related parties were as follows: (continued)

			For the six-month	VND For the six-month
Related party	Relationship	Transaction	period ended 30 June 2016	period ended 30 June 2015
Nam Khang	Subsidiary	services fee Receipt from BCC	,	171,679,840,911
		liquidation Dividends income	-	210,190,285,200 9,280,000,000
Nam Long Trading Floor	Subsidiary	Commission expense	5,100,464,164	17,721,962,472
Nam Vien	Related party	Construction service fee	1,205,192,641	1,462,362,500
Nam Long VCD	Subsidiary	Loan interest Capital contribution	10,833,234,649 2,943,400,000	11,892,301,534 12,200,000,000
Nguyen Son	Subsidiary	BCC capital contribution	36,460,200,000	16,929,500,000
Nam Phan	Subsidiary	Capital contribution Loan drawdown Loan repayment	111,640,000,000 80,000,000,000 10,000,000,000	40,000,000,000
ASPL PLB - Nam Long	Subsidiary	Capital contribution	32,000,000,000	-
Gamuda - Nam Long	Related party	Management consultant service fee	1,000,000,000	-
Nam Long - Hong Phat	Subsidiary	Capital contribution	9,178,000,000	-
Mr Nguyen Xuan Quang	Chairman	Acquire ownership interest Advance to acquire	20,412,500,000	8,900,000,000
		ownership interest in an entity	-	22,250,000,000
Ms Nguyen Thi Ngoc Lan	Related party	Loan drawdown Loan repayment	5,000,000,000	1,000,000,000
Ms Nguyen Thi Phuc Nguyen	Related party	Loan repayment Advance for purchase	4,692,821,000	-
	•	land Acquisition of	1,520,714,107	-
		ownership interest in Nguyen Phuc Loan	-	22,084,500,000 2,300,000,000

### 28. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties were as follows:

				VND		
Related party	Relationship	Transaction	30 June 2016	31 December 2015		
Trade receivables (Note 6)						
Nguyen Phuc	Subsidiary	Project development services	41,929,084,000	28,175,900,000		
Nam Long VCD	Subsidiary	Management consultant service fee	9,599,599,723	9,599,599,723		
Gamuda - Nam Long	Related party	Management consultant service fee	1,100,000,000	-		
Nam Long Service	Subsidiary	Management consultant service fee Office rental service	733,212,590	733,212,590		
		fee Others	618,529,275 82,509,756	618,529,275 -		
Ms Nguyen Thi Bich Ngoc	Related party	Sale of apartment	231,750,000	231,750,000		
Nam Long Trading Floor	Subsidiary	Management consultant service fee	282,415,504	1,367,428,951		
Nam Long - Hong Phat	Subsidiary	Management consultant service fee Office rental service	135,451,256	135,451,256		
		fee	-	589,475,700		
ASPL PLB - Nam Long	Subsidiary	Office rental service fee	-	1,143,509,192		
Nam Khang	Joint venture	Management consultant service fee	_	8,152,672,246		
Ms Ngo Thi Ngoc Lieu	Related party	Sale of apartment		155,976,987		
			54,712,552,104	50,903,505,920		
Advance to supp	liers (Note 7)					
Nam Long DC	Subsidiary	Management service	187,341,000	187,341,000		
Nam Khang	Subsidiary	Management service	<u> </u>	14,189,879,000		
			187,341,000	14,377,220,000		

### 28. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties were as follows: (continued)

Related party	Relationship	Transaction	30 June 2016	VND 31 December 2015		
Loan receivables (Note 8)						
Nam Long VCD	Subsidiary	Loan	207,376,890,411	201,576,890,411		
Nam Long Hong Phat	Subsidiary	Loan	9,874,682,000	6,894,682,000		
			217,251,572,411	208,471,572,411		
Other receivables	(Note 9)					
Nam Long VCD	Subsidiary	Loan interest Disposal of tools	73,369,460,394 2,197,028,413	62,536,225,745 2,197,028,413		
Nam Phan	Subsidiary	BCC capital withdrawal receivable	18,000,000,000	18,000,000,000		
Nam Long DC	Subsidiary	Deposit for office rental Dividend	1,431,051,275	1,431,051,275		
		receivable	-	795,046,500		
Nam Long Service	Subsidiary	Dividend receivable Disposal of	327,800,000	327,800,000		
		fixed assets	165,000,000	165,000,000		
ASPL PLB - Nam Long	Subsidiary	Payment on behalf Advance to	113,404,095	113,404,095		
		acquire an investment	-	1,984,043,120		
Nam Khang	Subsidiary	Dividend receivable	_	22,040,000,000		
Nguyen Son	Subsidiary	Advance for land purchasing	2,079,195,184	2,079,195,184		
Mr Nguyen Xuan Quang	Chairman	Advance to acquire an				
-		investment _		1,999,963,309		
		_	97,682,939,361	113,668,757,641		

### 28. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties were as follows: (continued)

Related party	Relationship	Transaction	30 June 2016	VND 31 December 2015
<b>Trade payables</b> (No	ote 14)			
Nam Khang	Subsidiary	Construction service fee	34,495,358,682	206,288,604,200
Nam Long ADC	Subsidiary	Management consultant service expenses	29,418,944,051	89,515,853,330
Nam Long Trading Floor	Subsidiary	•	3,751,350,194	16,499,281,015
Nam Long Service	Subsidiary	Management service fee	656,607,774	1,815,349,656
Nam Vien	Related party	Construction service fee	273,200,000	456,485,097
Ms. Nguyen Thi Ngoc Lan	Related party	Land purchasing	-	4,552,800,000
Mr. Nguyen Xuan Quang	Chairman	Land purchasing	<u>-</u>	3,165,600,000
			68,595,460,701	322,293,973,298
Advances from a cu	ustomer (Note 1	(5)	68,595,460,701	322,293,973,298
Advances from a co	<i>ustomer (Note 1</i> Related party	(5) Management services fee	1,911,800,000	322,293,973,298
	Related party	Management		322,293,973,298
Nam Phan	Related party	Management		322,293,973,298
Nam Phan Other payables (No	Related party	Management services fee  Investment contribution received for BCC - Ehome Project Profit share for	1,911,800,000 185,527,198,797	224,809,896,523
Nam Phan  Other payables (No Nam Long ADC	Related party  te 18)  Subsidiary	Management services fee  Investment contribution received for BCC - Ehome Project Profit share for Ehome Project	1,911,800,000	_
Nam Phan Other payables (No	Related party	Management services fee  Investment contribution received for BCC - Ehome Project Profit share for Ehome Project Investment contribution received for BCC - Long An	1,911,800,000 185,527,198,797 84,477,968,678	224,809,896,523 76,662,263,579
Nam Phan  Other payables (No Nam Long ADC  Nam Khang	Related party  te 18) Subsidiary  Subsidiary	Management services fee  Investment contribution received for BCC - Ehome Project Profit share for Ehome Project Investment contribution received for BCC - Long An Project	1,911,800,000 185,527,198,797 84,477,968,678 15,671,000,000	224,809,896,523
Nam Phan  Other payables (No Nam Long ADC	Related party  te 18) Subsidiary  Subsidiary	Management services fee  Investment contribution received for BCC - Ehome Project Profit share for Ehome Project Investment contribution received for BCC - Long An	1,911,800,000 185,527,198,797 84,477,968,678	224,809,896,523 76,662,263,579

### 28. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties were as follows: (continued)

				VND
Related party	Relationship	Transaction	30 June 2016 3	1 December 2015
Loans (Note 19)				
Nam Long ADC	Subsidiary	Loan	31,476,432,604	47,473,791,604
Nam Phan	Subsidiary	Loan	80,000,000,000	10,000,000,000
Ms Nguyen Thi Ngoc Lan	Related party	Loan	5,000,000,000	-
Ms Nguyen Thi Phuc Nguyen	Related party	Loan	-	4,692,821,000
		-	116,476,432,604	62,166,612,604

Remuneration for members of the Board of Directors ("BOD") and the Management are as follows:

		VND
	For the six-month	For the six-month
	period ended	period ended
	30 June 2016	30 June 2015
Remuneration to members of the BOD	3,352,000,000	3,241,959,500
Remuneration to members of the Management	3,728,534,841	2,774,532,546
TOTAL	7,080,534,841	6,016,492,046

### 29. COMMITMENTS AND CONTINGENCIES

### Operating lease commitments

As lessee

The Company leases office space for its head office in Capital Tower, 6 Nguyen Khac Vien Street, Tan Phu Ward, District 7, Ho Chi Minh City, Vietnam owned by Nam Long Development Corporation - the Company's subsidiary. The future minimum lease commitments as at 30 June 2016 under the operating lease agreements are as follows:

	30 June 2016	VND 31 December 2015
Less than one year From one to five years	6,004,315,431 12,008,630,862	6,623,955,276 16,559,888,190
TOTAL	18,012,946,293	23,183,843,466

### 29. COMMITMENTS AND CONTINGENCIES (continued)

Operating lease commitments (continued)

As lessor

The Company leases out assets under operating lease arrangements. The future minimum rental receivable as at 30 June 2016 under the operating lease agreements are as follows:

		VND
	30 June 2016	31 December 2015
Less than one year From one to five years	16,221,225,067 15,098,061,555	2,364,295,000 4,546,516,364
More than five years	213,158,079,386	
TOTAL	244,477,366,008	6,910,811,364

### Capital commitments

As at 30 June 2016, the Company has contractual commitments for the construction work for its apartments, villa projects as follows:

			VND
	Contracted amount	Recognized amount as assets	Remaining commitments
Camellia Project	2,204,040,000	1,763,200,000	440,840,000
Binh Duong Project	11,803,733,300	5,764,610,000	6,039,123,300
Ehome 3 Project	494,770,000	445,290,000	49,480,000
Phuoc Long B Project	252,324,829,000	180,553,590,000	71,771,239,000
Long An Project	459,204,620,000	188,083,190,000	271,121,430,000
Tan Thuan Dong Project	2,496,952,286	1,093,550,000	1,403,402,286
Casa Project	53,759,060,000	3,042,120,000	50,716,940,000
Phu Thuan Project	696,220,000	185,700,000	510,520,000
TOTAL	782,984,224,586	380,931,250,000	402,052,974,586

### 30. EVENTS AFTER THE BALANCE SHEET DATE

On 27 July 2016, the Company received the Official letter No. 4915/UBCK-QLPH from the State Securities Commission acknowledging the receipt of documents submitted in relation to the issuance of 542,353 new shares to the executives in accordance with the Executive Stock Grant program. This issuance was appropriated from bonus and welfare funds and in accordance with the Resolution of Shareholders No. 02/2016/NQ/DHDCD/NLG dated 23 April 2016.

At the date of these interim separate financials statements, the Company is in the process of issuance of these new shares.

Except for the above event, there have been no other significant events occurring after the balance sheet date which would require adjustments or disclosures to be made in the accompanying interim separate financial statements.

CONG(TY

DÂUTU

Pham Thi Duong Lieu Preparer

Luong Thi Kim Thoa Chief Accountant

Chir Chee Kwang General Director

5 August 2016