

**NAM LONG INVESTMENT  
CORPORATION**

**THE SOCIALIST REPUBLIC OF VIETNAM**  
***Independence - Freedom - Happiness***

No.: 26 /2017/TB/HĐQT/NLG

Hochiminh City, 03 March 2017

**DISCLOSURE OF INFORMATION ON THE STATE SECURITIES  
COMMISSION'S PORTAL AND HOCHIMINH STOCK EXCHANGE'S  
PORTAL**

To: - The State Securities Commission  
- Hochiminh Stock Exchange

- Organization name : NAM LONG INVESTMENT CORPORATION
- Securities Symbol : NLG
- Address : Floor 11<sup>th</sup>, Capital Tower  
06 Nguyen Khac Vien, Tan Phu Ward  
District 7, Hochiminh City, Vietnam
- Telephone : (84-8) 54 16 17 18
- Fax : (84-8) 54 17 18 19
- Submitted by : Mr. Tran Thanh Phong

Position: Permanent Vice Chairman/Party authorized to disclose information

Information disclosure type:  Periodic  Irregular  24 hours  On demand

**Content of Information disclosure:** Memo about shareholders list recorded for organizing Annual General Shareholders Meeting 2017.

This information was disclosed on Company's website on 03 March 2017. Available at the following link: <http://www.namlongvn.com/thong-cao-bao-chi/>

I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Attachment:

- Memo about shareholders list recorded for organizing AGM 2017

**ORGANIZATION REPRESENTATIVE  
PARTY AUTHORIZED TO DISCLOSE INFORMATION**



**TRAN THANH PHONG**  
PERMANENT VICE CHAIRMAN

NAM LONG INVESTMENT  
CORPORATION

THE SOCIALIST REPUBLIC OF VIETNAM

No.: ...25.../2017/TB-NLG

Independence – Freedom - Happiness

Ref: Shareholders list recorded for  
organizing Annual General Shareholders  
Meeting 2017

Hochiminh City, 03 March 2017

## MEMO

(Ref: Shareholders list recorded for organizing AGM 2017)

To: Vietnam Securities Depository  
Hochiminh Stock Exchange

Issuer's name : Nam Long Investment Corporation  
Securities name : Nam Long Investment Corporation  
Head office : Floor 11th, Capital Tower  
06 Nguyen Khac Vien, Tan Phu Ward  
District 7, Hochiminh City, Vietnam  
Telephone/Fax : (84-8) 54 16 17 18/ (84-8) 54 17 18 19  
Trading Platform : HOSE

We would like to announce to Vietnam Securities Depository (VSD) the record date as follows:

Securities name : Share of Nam Long Investment Corporation  
Securities code : NLG  
ISIN : VN000000NLG1  
Securities type : Common share  
Par value : 10,000 VND (Ten thousand Vietnam dong)  
Record date : 20/03/2017

1 Reason and purpose: Attend Annual General Shareholders Meeting 2017

2 Details:

- Execution rate: 1:1 (01 share – 01 vote)
- Execution date: 22<sup>nd</sup> April 2017
- Meeting venue: To be informed later
- Contents:
  - (1) Nam Long's Key Highlights in 2016
  - (2) Audited business performance 2016
  - (3) Market Overall, Strategy and Business Plan 2017
  - (4) The Board's Performance in 2016
  - (5) The Inspection's Performance in 2016
  - (6) Budget Policy Initiative for ESG in 2016



- (7) Budget Policy Plan in 2017 for the Board, Three Committees, Shareholders Relation Committee and Inspection Committee
- (8) Other issues

We would like to request Vietnam Securities Depository to send us the shareholders list recorded as stated above.

Email address for soft copy of the list: [huong.tnguyen@namlongvn.com](mailto:huong.tnguyen@namlongvn.com)

Hard-copy of the list to be sent to:

**Investment Division – NAM LONG INVESTMENT CORPORATION**

06 Nguyen Khac Vien, Tan Phu Ward, District 7, Hochiminh City

We commit that all information provided in the list of shareholders will be used for the right purpose and in compliance with the VSD's regulation. Our company shall be legally responsible for any non-compliance.

**Receivers:**

- As above;
- Filing at Shareholder Relation Committee.

**Attachment:**

- BOD Resolution ref the convening of AGM 2017;
- AGM's Resolution 2016

**NAM LONG INVESTMENT CORPORATION  
AUTHORIZED PARTY**



**CHAU QUANG PHUC**





## NAM LONG INVESTMENT CORPORATION

6 Nguyen Khac Vien, Tan Phu Ward, District 7, Ho Chi Minh City, Vietnam

Tel: (08) 54 16 17 18 Fax: (08) 54 17 18 19 Website : www.namlongvn.com

**NAM LONG**

No: 07/2017/NQ/HĐQT/NLG

Ho Chi Minh City, 03 March 2017

### RESOLUTION OF THE BOARD

(Extracted from Board resolution No 07/2017/NQ/HĐQT/NLG dated 03 Mar 2017)

#### THE BOARD OF NAM LONG INVESTMENT CORPORATION

#### RESOLVES

- Article 1:** Approve the convening of Annual General Shareholders Meeting 2017 on 22<sup>nd</sup> April 2017.
- Article 2:** Board Members, Board sub-Committees, Board of Management, Person in charge of information disclosure, Secretary of the Board, and relevant Divisions of the Company are responsible to implement this decision.
- Article 3:** This decision, made in Vietnamese and English, is effective from signing date.

Receivers:

- As mentioned in Article 2, IC;
- SSC, HOSE, VSD;
- Filing at Board Office.

ON BEHALF OF THE BOARD  
CHAIRMAN



NGUYEN XUAN QUANG



**NAM LONG**

No: 02/2016/NQ/DHĐCĐ/NLG

## NAM LONG INVESTMENT CORPORATION

6 Nguyen Khac Vien, Ward Tan Phu, Dist 7, Ho Chi Minh City

Tel: (08) 54 16 17 18 Fax: (08) 54 17 18 19 Website : www.namlongvn.com

HCMC, 23 April 2016

### RESOLUTION OF ANNUAL GENERAL SHAREHOLDERS MEETING OF NAM LONG INVESTMENT CORPORATION

Pursuant to:

- 2014 Law on Enterprise effective date from 1<sup>st</sup> July 2015 substituting for 2005 Law on Enterprise.
- Prevailing Charter of Nam Long Investment Corporation;
- Submissions from the Board and Inspection Committee at the Annual General Shareholders Meeting 2016 of Nam Long Investment Corporation dated 23 April 2016;
- Voting summary report of the Annual General Shareholders Meeting 2016 of Nam Long Investment Corporation dated 23 April 2016;
- Meeting minutes of the Annual General Shareholders Meeting 2016 of Nam Long Investment Corporation dated 23 April 2016.

### THE SHAREHOLDERS MEETING OF NAM LONG INVESTMENT CORPORATION RESOLVES

**Article 1:** Approve consolidated financial report for 2015 of Nam Long Investment Corporation which was audited by Ernst & Young Vietnam with key accounts below:

*Bil VND*

No	Items	Actual 2015	Planning 2015	Percentage completion
1	Net revenue	1,259	1,459	86%
2	Profit before tax	276	234	118%
3	Profit after tax	209	181	115%
4	Net profit after minority interests	206	179	115%
5	Earnings per share (VND)	1,462		

Approved voting ratio: 89.714%.

**Article 2:** Approve 2015 profit distribution plan.

*Bil VND*

No	Description	2015	Notes
1	Net profit to company's shareholders	206.24	
2	Appropriation		
	- Appropriation to Bonus fund (*)	9.04	4.38% of net profit
	- Appropriation to Welfare fund	4.12	2% of net profit
3	Profit after appropriation	193.08	
4	- Dividend 2015	93.78	6.62% par value
5	Retained earnings 2015	99.30	

(\*)Approve for payout of the bonus fund by ESG share issuance. The number of shares issued will be officially issued based on ESG policy with total amount of VND 9.04bil.

- Approve dividend settlement for 2015 as follows:

- (i) 1<sup>st</sup> dividend advance of 1.89% at par value was VND 26.8bil, was executed in September 2015.
- (ii) Settlement of the remaining 4.73% at par value shall be VND 67bil, and shall execute on 31/5/2016.

Approved voting ratio: 89.669%.

**Article 3:** Approve report of the Board in 2015 (*report enclosed*).

Approved voting ratio: 88.660%.

**Article 4:** Approve business plan 2016, profit distribution and dividend payment plans for 2016 and authorize the Board to organize the execution with key targets as follows:

**4.1. Business Plan 2016:**

		<i>Bil VND</i>	
No	Objectives	BP 2016	% increase vs 2015
1	Net revenue	3,187.0	153%
2	Profit before tax	494.9	79%
3	Profit after tax	399.0	91%
4	Net profit after minority interests	360.2	75%

**4.2. Profit Distribution Plan 2016:**

		<i>Bil VND</i>	
No	Items	Year 2016	Notes
1	Net profit to company's shareholders	360.2	
2	Appropriation		
	- Appropriation to Bonus fund (5%)	18.0	This will be executed by ESG issuance
	- Appropriation to Welfare fund (2%)	7.2	
3	Profit after appropriation	335.0	
4	- Cash dividend 5% (Based on share capital amount of VND 1,415,721,570,000)	70.8	
5	- Stock dividend 10% (Based on share capital amount of VND 1,415,721,570,000)	141.6	New shares issuance about 14.2 million shares
6	Retained earnings 2016	122.6	

**4.3. Dividend Proposal for 2016:**

- Approve 2016 dividend plan at 5% on charter capital by cash and at 10% on charter capital by stocks. Total dividend plan: **VND 212.4 bil**. Details are as follows:
  - (i) 5% by cash on charter capital, in which 2.5% by cash with total amount of VND35.4 bil shall be paid in Q4/2016 and 2.5% by cash with total amount of VND35.4 bil shall be paid after AGM 2017.
  - (ii) 10% by shares on charter capital with total amount of VND141.6 bil shall be executed after AGM 2017.

- Authorize the Board of Directors to execute 2016 dividend payment plan as mentioned above.
- Authorize Chairman of the Board of Directors to:
  - (i) Implement all necessary procedures to issue, depository of these additional shares, register the subsequent listing of shares issued from above dividend payment plan;
  - (ii) Implement all necessary procedures to amend Company's Enterprise Registration Certificate related to the Charter Capital increase in accordance with share issuance results from above dividend payment plan;
  - (iii) Instruct, control, and handle with issues arising during the implementation of above contents.

*Approved voting ratio: 81.419%*

**Article 5:** Approve full text of the revised charter of Nam Long Investment Corporation.

*Approved voting ratio for Section 1 in the Proposal on Company Charter Amendments: 88,643% and for Section 2 in the Proposal on Company Charter Amendments: 89,670%*

**Article 6:** Approve the operation budget of the Board, 3 committees, shareholder relations and Inspection Committee for 2016 at **VND7.705 bil** (in words: seven billion seven hundred and five million dong only) and to authorize Chairman to allocate the budget to each member.

*Approved voting ratio: 82.624%*

**Article 7:** Approve shares issuance for NLG executives (ESG shares) as follows:

- 7.1 Approving of the issuance of new shares to implement Company's ESG policy as per business performance of 2015.
  - (i) Expected maximum number of ESG shares issued in 2016 is 903,921 shares
  - (ii) Actual number of issued ESG shares will be based on ESG policy promulgated but not exceed 903,921 shares
- 7.2 Approving to authorize Chairman of BOD to:
  - (i) Decide on the total ESG share to be issued in 2016 within the above mentioned total number approved ESG shares and approve the specific number of ESG shares for each applicable executive of ESG policy based on the ESG policy;
  - (ii) Implement all necessary procedures to issue, depository of these additional shares, register the subsequent listing and according to above ESG policy;
  - (iii) Implement all necessary procedures to amend Company's Enterprise Registration Certificate related to the Charter Capital increase after each successful issuance based on this ESG policy;
  - (iv) Instruct, control, and handle with issues arising during the implementation of above contents.

*Approved voting ratio: 83.790%*

**Article 8:** Approve the report of the Inspection Committee for 2015 (*report enclosed*).

*Approved voting ratio: 89.685%.*

**Article 9:** Appoint Ernst & Young Vietnam Co. Ltd to be auditor for financial year 2016.

*Approved voting ratio: 89.692%.*

**Article 10:** Approve the election of 10 Board members for term 2016-2021. List of Board members are as follows:

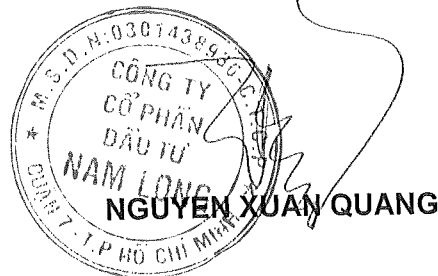
1. Mr. Nguyen Xuan Quang, winning rate at 164.60%.
2. Mr. Tran Thanh Phong, winning rate at 77.53%.
3. Mr. Lai Voon Hon, winning rate at 72.38%.
4. Mr. Bui Duc Khang, winning rate at 75.14%.
5. Mr. Chad Ryan Ovel, winning rate at 72.42%.
6. Mr. Trinh Van Tuan, winning rate at 72.44%.
7. Mr. Ziang Tony Ngo, winning rate at 72.38%.
8. Mr. Linson Lim Soon Kooi, winning rate at 72.37%.
9. Mr. Cao Tan Thach, winning rate at 94.10%.
10. Mr. Ngian Siew Siong, winning rate at 77.07%.

**Article 11:** Approve the election of 3 Inspection Committee members for term 2016-2021. List of 3 Inspection Committee members are as follows:

1. Mr. Yip Chong Kuan, winning rate at 85.65%.
2. Mr. Vuong Thuan, winning rate at 85.64%.
3. Ms. Nguyen Thi Thanh Thao, winning rate at 98.69%.

**Article 12:** This Resolution is effective since the signing date. All shareholders, Board members, Inspection Committee members, Management Team and all employees of Nam Long Investment Corporation are responsible to implement this Resolution.

ON BEHALF OF THE SHAREHOLDERS  
CHAIRMAN



**Recipients:**

- Shareholders.
- Board members.
- Inspection Committee members.
- Management team.
- Filing at Board Office.